# A standard room, a par level, and a number you can defend.

Quantities below are per room, not per order. The same sheet is what your purchasing team checks against a budget.

### A · THE PAR — QUANTITY BY ITEM

| Item | Size (cm) | Per par | 3 par / room | 17 rooms | 100 rooms | 200 rooms |
|---|---|---|---|---|---|---|
| Flat sheet | 220 × 280 | 1 | 3 | 51 | 300 | 600 |
| Duvet cover | 200 × 215 | 1 | 3 | 51 | 300 | 600 |
| Pillowcase | 50 × 70 | 2 | 6 | 102 | 600 | 1,200 |
| Bath towel | 70 × 140 | 2 | 6 | 102 | 600 | 1,200 |
| Hand towel | 40 × 80 | 2 | 6 | 102 | 600 | 1,200 |
| Bath mat | 50 × 80 | 1 | 3 | 51 | 300 | 600 |
| **Washable subtotal** | **9 items** | **9** | **27** | **459** | **2,700** | **5,400** |
| Duvet insert | 175 × 205 | 1 | 1.5 | 26 | 150 | 300 |
| Pillow insert | 50 × 70 | 2 | 3 | 51 | 300 | 600 |
| Mattress protector | 180 × 200 | 1 | 1.5 | 26 | 150 | 300 |
| Bed runner | 45 × 180 | 1 | 1 | 17 | 100 | 200 |

Washables run at 3 par: one in room, one in laundry, one in store. Fixed items at 1.5x. Pillowcases one per pillow, two pillows per bed. Towels two sets per bathroom.

### B · MINIMUM ORDER

**50 sets, or 50 pieces, per colour.** A full par set at 50 is a 17-room property. Below that the price stops being a production price.

**Two lines.** Small runs go down the hand line; volume goes down the automatic line at a lower unit cost, 25 days from deposit.

**Per colour, not per order.** Two colours means twice the minimum. Items of the same shade can be pooled into one dye lot.

**Replacement orders** from 20 pieces, priced above a first order.

### C · TERMS

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|---|---|
| **Price** | Quoted per item and per size, on room count and fabric. No list price printed — volume moves it. |
| **Lead time** | 25 days from deposit on the automatic line; hand-line orders run longer, gap confirmed at quotation. |
| **Incoterm** | FOB Shanghai. CFR and DDP on request. |
| **Washing** | Industrial wash cycles, shrinkage and colour fastness stated per fabric at quotation. |
| **Sample** | One full par sheet, freight quoted separately. Sample cost credited against the first order. |
| **Payment** | Confirmed at quotation. Small orders can settle by PayPal. |

**Send us your room count and par level.** We return a filled-in sheet within one working day.

Prices on quotation · quantities valid for 90 days